

## **The Leadership Practices Inventory® (LPI) Services Brochure 2025**

*Challenging & uncertain times call for creative and adaptive organisations...  
...which, in turn, requires world class leaders.*

Given the business challenges created by global economic, political & social upheaval & the ever-present war for talent, the LPI is a powerful, evidence-based way to develop stronger leaders capable of inspiring people to *want* to deliver extraordinary results in your organisation.

Backed by more than 30 years of research, the LPI is a proven tool that can help you to commence or continue your leader development, succession planning, executive coaching, culture change and more.

The LPI lends itself to both the virtual & in-person working environment – completion is online, reports are electronic, debrief and coaching can be virtual or face to face.

### **What are the benefits of using the LPI?**

The LPI helps individuals to build the self-awareness that is crucial to improved leadership performance. The LPI:

- Raises peoples' awareness around the frequency of their leadership behaviours
- Opens new avenues for discussion with their: coach, facilitator, direct reports, line manager
- Helps leaders to explore and identify their strengths and weaknesses and make plans to improve
- Provides a robust framework for providing feedback, goal setting and action planning
- Enables people to consider the impact of their behaviour on delivering organisational results.

Find out more about the LPI here: <https://www.questleadership.co.uk/leadership-development/leadership-practices-inventory/>

### Services Available:

- **LPI Administration** – have your reports run for you by our expert team
- **LPI Tokens** – administer your own reports
- **LPI Accreditation** – internal or external LPI Coach Training
- **LPI Materials** – coach & trainer resource packs
- **LPI Coach Development** – building skills post accreditation – **NEW SERVICE for 2025**
- **LPI Coaching** – our experts supporting you to develop your leaders
- **LPI Custom Reports** – customised leadership reports for your unique organisational needs

*These services are described in more detail below:*

### **LPI Administration Service**

If your choice is to ***purchase your LPI's from us and run coaching or workshops*** for yourself, then our administration service is for you.

Our speciality is offering stress-free LPI online Administration to clients by:

- Co-ordinating the LPI Online process and timeline
- Registering leaders in the LPI Online system
- Troubleshooting of the LPI Online process with leaders and observers
- Providing progress tallies
- Keeping you fully informed of LPI Online completions progress
- Producing paper or electronic LPI reports when complete

### **Administered LPI Prices**

LPI360	-	£190 per leader <i>(for all leaders)</i>
LPI360+	-	£250 per leader <i>(for coaching leaders, 2 reports over one year)</i>
LPI Self Empowered	-	£185 per leader <i>(for new and junior leaders, not 360)*</i>
LPI Self	-	£100 per leader <i>(for individual contributors, not 360)</i>
Student LPI360	-	£45 per leader <i>(for students in education)</i>

*(Prices include one high quality colour hard copy of the report or a PDF. Shipping charges apply for hard copy reports. Discounts available for quantities over 50).*

## LPI Token Service

If you **have an administration resource in-house then we can provide you with the LPI tokens** to administer yourself via your own online account.

### Token (licence) Only Prices

LPI360	-	£145 per token <i>(for all leaders)</i>
LPI360+	-	£180
LPI Self Empowered	-	£145 per leader <i>(for new and junior leaders, not 360)*</i>
LPI Self	-	£75 per token <i>(for individual contributors)</i>
Student LPI360	-	£30 per token <i>(for students in education)</i>

*(Discounts available for quantities over 50).*

## LPI Accreditation

As the sole European-based Global Training Partner, Quest Leadership offers the **LPI Coach Training for both external coaches and in-house HR or L&D experts**. (available as in-person or virtual programme). Find out more here:

<https://www.questleadership.co.uk/event/leadership-practices-inventory-lpi-coach-certificate-programme/>

## LPI Materials

Facilitator Pack for LPI360 & The Leadership Challenge – £975

Facilitator Pack for Leadership Challenge-Self Empowered – £1,100

Full set of Example Reports – No charge

## LPI Coach Development (NEW)

This new addition to our services is based on client demand for ongoing skill building in debriefing & coaching with the LPI. We'll be offering quarterly webinars with a mix of new learning for both LPI Accredited Coaches, and for LPI users who just want a debriefing refresher.

Look out for the invitations!

## LPI Coaching

If you **need our expert support for developing your leaders**, then look no further. We have a cadre of fully qualified experts and can support your leaders with coaching alone or as part of a customised development programme. Prices start at £425 per hour. Discounts available for multiple purchases.

## LPI Custom Reports

Quest Leadership offers **a variety of custom LPI reports created to meet your company's unique requirements**. These reports enable you to use amalgamated LPI results to look at leadership in your organisation from a new perspective and in greater depth. Credible and data-based information offering excellent insights for organisational change.

For example:

- Overview of an executive team's leadership culture
- Analysis of how effectively your leaders deliver on corporate values (example below)
- Assessment of leadership strengths and weaknesses; for a team, department or division tasked with a change directive.

Contact us to discuss your specific needs.

### Example Custom Values Report

		Leader 1	Leader 2	Leader 3	Leader 4	Leader 5	Leader 6	Leader 7	Leader 8	Leader 9	Leader 10	Aug
Value 1	1. Sets a personal example of what he/she expects of others											8.2
	6. Spends time and energy making certain that the people he/she works with adhere to the principles and standards that we have agreed on											8.0
	11. Follows through on promises and commitments he/she makes											8.4
	16. Asks for feedback on how his/her actions affect other people's performance											5.8
	21. Builds consensus around a common set of values for running our organization											8.0
	26. Is clear about his/her philosophy of leadership											7.8
Value 2	2. Talks about future trends that will influence how our work gets done											8.0
	3. Seeks out challenging opportunities that test his/her own skills and abilities											8.0
	7. Describes a compelling image of what our future could be like											7.8
	8. Challenges people to try out new and innovative ways to do their work											7.7
	12. Appeals to others to share an exciting dream of the future											7.7
	13. Searches outside the formal boundaries of his/her organization for innovative ways to improve what we do											7.8
	17. Shows others how their long-term interests can be realized by enlisting in a common vision											7.3
	18. Asks "What can we learn?" when things don't go as expected											7.9
	22. Paints the "big picture" of what we aspire to accomplish											8.1
	23. Makes certain that we set achievable goals, make concrete plans, and establish measurable milestones for the projects and programs that we work on											8.1
Value 3	27. Speaks with genuine conviction about the higher meaning and purpose of our work											7.6
	28. Experiments and takes risks, even when there is a chance of failure											6.5
	4. Develops cooperative relationships among the people he/she works with											8.2
	5. Praises people for a job well done											7.8
	9. Actively listens to diverse points of view											7.7
	10. Makes it a point to let people know about his/her confidence in their abilities											7.6
	14. Treats others with dignity and respect											8.5
	15. Makes sure that people are creatively rewarded for their contributions to the success of projects											7.5
	19. Supports the decisions that people make on their own											8.1
	20. Publicly recognizes people who exemplify commitment to shared values											7.7
Value 3	24. Gives people a great deal of freedom and choice in deciding how to do their work											8.1
	25. Finds ways to celebrate accomplishments											7.4
	29. Ensures that people grow in their jobs by learning new skills and developing themselves											7.8
	30. Gives the members of the team lots of appreciation and support for their contributions											7.8



### How can I find out more about the LPI?

The LPI is a highly effective leadership development and organisational change tool. More than five million surveys have been completed over the past 30 years making it one of the most thoroughly researched leadership tools available. Find more information on our website:

<https://www.questleadership.co.uk/leadership-development/leadership-practices-inventory/>

A full research paper is also available here:

<https://www.leadershipchallenge.com/LeadershipChallenge/media/SiteFiles/research/TLC-Research-to-the-Art-of-Leadership.pdf>

*"Quest Leadership's use of 360 feedback, via the LPI,  
really helped our leaders to develop greater awareness of their strengths and weaknesses.  
It set up detailed conversations around the future direction of the business,  
creating a real appetite for action.  
This led to greater global collaboration which, ultimately,  
was reflected in improved employee engagement and business results".  
HR Director, International Airline*

If you need other materials relating to The Leadership Challenge® we'll be happy to help.  
To place your order or to discuss your requirements further, please contact – Helen Green at  
[helen@questleadership.co.uk](mailto:helen@questleadership.co.uk).

*All charges are subject to UK VAT.*

*\*The Self Empowered LPI is part of facilitated workshop, facilitator pack also required.*